

Partnership Pilot Application



Thank you for your interest in San Diego Gas & Electric Company® (SDG&E)'s "Partnership Pilot." Applicants not meeting all minimum participation criteria may be deemed ineligible and may not be considered for the pilot. SDG&E does not charge a prescreening application fee. Applicant is responsible for its own expenses incurred to prepare and submit this application.

SDG&E reserves the right to disqualify applicants based upon their responses.

Applicants that pass the prescreening process and are deemed eligible to participate in the pilot will be contacted to provide an electronic copy of Applicant's company logo, which will be placed on SDG&E's Partnership Pilot website. Applicant is responsible for securing all approvals necessary to ensure timely delivery of the logo and such use by SDG&E at no cost to SDG&E.

Instructions: Please fill out the information below and provide additional documentation as required. When completed, the application and all supporting documentation must be submitted through SDG&E's EDT secure server. For access, please send your request to DRP@sdge.com. No other forms of submission will be accepted.

Applicant Information

Company/Applicant Name:		Parent Company Name (if applicable):
Year Established:	License Number:	Company Website:
Primary Contact Name:		Primary Contact Title:
Primary Contact Telephone:		Primary Contact Email:
Corporate Address:		
Local Address:		
Brief Company Description:		

Area of Procurement Interest:

Please indicate if interested in one or more of the following:

- A. Identify grid need types expected to be addressed and any preference for specific grid needs:
(check all that apply)
- Peak-Thermal Capacity
 - Reliability (Back-Tie)
 - Resiliency (Microgrid)
 - Voltage support
- B. Please provide the type of service and DER technologies expected to be offered, such as:
(check all that apply)
- Demand response
 - Energy storage
 - Energy efficiency
 - Permanent load shift
 - Renewable distributed generation
 - Non-renewable distributed generation (must specify all potential types)
 - Electric vehicles and/or chargers
 - Other. Please specify: _____

Experience and Capabilities:

1. Applicant must demonstrate through documentation the ability to provide and manage distributed energy resources (DERs) behind customers' meters (BTM). Describe in detail the type of services provided by the BTM DERs you anticipate contracting with, any historical experience (if available since new market entrants are welcome to apply), the year the company began providing services from BTM DERs (if applicable since new market entrants are welcome to apply), and any other relevant information as summarized below:
 - a) Applicant must provide detail on the company's current (not future) capabilities, including resumes of key staff (not contractors) and their relevant experience.
 - b) Applicant must provide three (3) references from organizations familiar with the services provided by the company. The organizations must describe how they are familiar with the applicant's services.
2. Applicant must have an active website describing their services.
 - a) Applicant must provide a web link that potential customers can use to contact the applicant if interested in participating in the Partnership Pilot.

Financial Viability

3. SDG&E requires that applicants be financially viable. The Applicant may not have any of the following attributes:

- a) No adverse judgments received by the Applicant in the past three (3) years. This includes lawsuits, and/or complaints against the company at the CPUC where the court or Commission has decided in favor of the plaintiff and not the Applicant.
- b) No defaults on any previously awarded contracts or projects in the past three (3) years with a California utility; and
- c) The Applicant entity and/or its parent (meaning the entity holding ultimate control over Applicant) has not filed for any form of bankruptcy in the last 7 years; and there are no proceedings pending and being contemplated by Applicant or its parent, or, to the best of its knowledge, threatened against the Applicant and/or its parent which would result in either entity being or becoming bankrupt.

If 3.a. applies, consideration will be extended if Applicant provides a narrative and copies of documents explaining the circumstances of any adverse lawsuit or CPUC judgments received in the past three (3) years.

Any applicant that has defaulted (3.b), or has been in, or is considering entering, bankruptcy (3.c), will not be considered and there is no remedy.

- If applicant does not have any of the following attributes for 3a, 3b, or 3c check here.
- If one or more attributes apply to applicant in 3a, 3b, or 3c check here.

Technology Viability

- 4. **Dispatchable:** If Applicant plans to use dispatchable BTM resources and/or load management technologies to provide distribution deferral service, explain in detail how dispatchability works (specific communication protocols, control technology, etc.).
- 5. **Non-Dispatchable:** If Applicant does not expect to use dispatchable BTM technologies (e.g., energy efficiency measures), explain in detail how the technology or end uses will work to support the pilot's deferral needs.

Signature Section

I, on behalf of Applicant, declare that the information provided in this application and attachments to the best of my knowledge are true, correct, and complete and I am duly authorized to sign this application on Applicant's behalf.

Signature of Applicant Representative

Title

Name of Applicant Representative (Printed)

Date